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HUBBELL & WATERHOUSE CO.

VEHICLE MANUFACTURERS

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ST. LOUIS, MO.

"VEHICLES THAT GIVE SATISFACTION"

Neosho Mo July 19-02

Pompe Brake Hd W^m & Co

El Reno O.T.

Gents.

Enclosed find letter from Sidney Ohio. it seems they did not ship you anything. you wrote me you had ordered out about half of the stock. how is it. is it correct as they state it.

Mail point

of Checotah I.T.
Gentry Hotel.

Yours Truly

A. F. Schoenhard

W. F. Schoenhard,

WE SELL TO DEALERS ONLY
AND PROTECT THEM.

1902 WHOLESALE PRICE LIST

.... FOR

“Vehicles that give Satisfaction.”

.... MADE BY

HUBBELL & WATERHOUSE CO.

ST. LOUIS, MO.

OFFICE AND FACTORY
COR. MAIN STREET AND
WASHINGTON AVENUE.



PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

MANSFIELD CANFILL BAY.

The steps of an orderly progression in his business career have led Mansfield Canfill Bay through government service and railroad activities into close connection with the lumber industry as president of the Bay Brothers Lumber Company of St. Louis. He was born at Little Rock, Arkansas, April 23, 1878, and is a son of Joseph L. Bay, who passed away in 1908. The grandfather, Samuel Mansfield Bay, was the author of Bay's Reports, regarded by many as authority on legal points, and he was a brother-in-law of M. V. McClelland, who was one of the founders of the present large department store of St. Louis now conducted under the name of Scruggs, Vandervoort & Barney. Joseph L. Bay was united in marriage to Miss Lillian Cantrell, a daughter of William A. Cantrell, of Little Rock, Arkansas, the wedding being celebrated in Little Rock, in 1875. Their family numbered two sons and four daughters, of whom one daughter died in infancy, while the others are living.

Mansfield C. Bay was the second in order of birth and was educated in the public schools of St. Louis and in the Smith Academy, which he attended for two years. Between the ages of nineteen and twenty-one he was in the government service in the quartermaster's department, engaged in the work of constructing roads in Yellowstone Park. He next entered upon railroad work as a representative of the St. Louis Southwestern Railroad Company in the accounting department, and his identification with the lumber business dates from 1904, at which time he became assistant manager of the Haywood Lumber Company in Texas and thus continued for six years. In 1910 he organized the Bay Brothers Lumber Company, of which he is president and general manager. They have operated successfully through the past decade, conducting an extensive wholesale lumber business which extends to the western coast and throughout the south, with headquarters in the Arcade building, St. Louis, and offices in Chicago, and Portland, Oregon. Their patronage is now extensive and their business is today one of very gratifying and substantial proportions. Mr. Bay has always displayed excellent powers of organization and strong executive ability, and his enterprise and energy have overcome all difficulties and obstacles in his path, enabling him to accomplish his purpose in the attainment of success.

Mr. Bay was united in marriage in St. Louis on the 22d of November, 1905, to Miss Maude M. Hubbell, a daughter of Louis Hubbell, who was a carriage manufacturer of St. Louis, conducting business under the name of Hubbell & Waterhouse. Her parents were born in Connecticut and represented old New England families. To Mr. and Mrs. Bay have been born three daughters: Barbara H., Betty C. and Virginia M.

While America was at war with Germany, Mr. Bay was one of the Four Minute men and made many public speeches in the effort to enlighten the public regarding the real issues and conditions and also in support of the Liberty loan, doing effective work in securing subscriptions thereto. In politics he has always maintained an independent course. His religious faith is that of the Episcopal church and